

Notice: New Pricing Plan for Genotyping Services



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Platform

Dear genotyping partners,

Hope you are all well. Thank you for partnering with us during 2021 and we look forward to supporting you throughout 2022. We have been able to continue delivering high-quality genotyping services despite these times of uncertainty.

Yet, as you know, we are all facing global inflation, labor and supply chain challenges in the face of the pandemic.

Therefore, to meet current challenges, we must adjust LDSG/MDSG pricing since our vendor partners also are facing changes in their pricing, including logistics.

Starting April 1, and for CGIAR partners, there will be small price increases:

- Low Density genotyping services will increase 4.55%
- Mid Density genotyping will cost US\$1 additional *per* sample

Specifically, we are making this change due to:

- Rising global prices are hitting most sectors, including ours
- Equipment and lab services needed for genotyping services are also used in COVID-related services (e.g., PCR testing), driving up demand
- Our primary service provider Intertek has already increased its prices for 2022 for other non-EiB customers

What does this change mean for you, our One CGIAR partners?

- Our EiB-agreed pricing plan still remains extremely competitive and ensures we can continue to meet demand
- Charge accounts filled before March 2022 will be honored at 2021 prices
- EiB will continue to work on ways to improve and streamline service delivery within One CGIAR

Therefore, we request users to ensure they have clarity on prices before sending in samples.

We are committed to ensuring CGIAR and NARES breeding programs can access high-quality and affordable genotyping services. We do understand budgets are tight, so please let us know if we can help you strategize if this price increase is difficult to absorb.

For any questions or issues, please contact us and we'll do our best to support you

We appreciate your understanding and continued collaboration.

EiB Module 3